BlueTraker **Life Extension Program (LEP)** Worldwide initiative for BlueTraker distributors

To support a faster and smoother transition from the ageing VMS equipment to the latest
state-of-the-art equipment on the national fishing fleets’ vessels, EMA introduces the **Life Extension** **Program** to our distributors worldwide. The LEP program covers the replacement of the old equipment with an overall beneficial new technology embedded in the latest BlueTraker VMS products.
Please, find out if you qualify for LEP by following the general guidelines below.

1. **Business process and rules**
	1. The LEP applies to the following products only:
		1. **BlueTraker VMS transponders and related accessories**
		2. **WirelessGate sensor gateways**
		3. **Octopus 10 rugged PC for e-Logbooks etc.**
	2. The LEP candidates are all out of warranty devices.
	3. To enroll in LEP, distributors must register product candidates that are fully operational devices – faulty units are not accepted.
	4. There is NO minimum quantity of devices that can be signed up for the LEP.
	5. Every product that replaces an LEP candidate carries a new Warranty grant (12 months if not stated otherwise)
	6. There is no upper age limit for a device to enroll in the LEP.
	7. BlueSenz products are not eligible for the LEP program due to a different concept of lifetime and warranty conditions (their validity is granted for the whole lifetime).
2. **LEP benefits**
	1. Aging units are replaced with the brand-new ones: latest technology built-in, fresh back-up battery, reliable components, latest embedded software…
	2. The shortest “back to operation” time is assured.
	3. The use of SIM cards and unreliable SIM holders are not supported any more in BlueTraker VMS transponders of the generation 2021 (except for special arrangements). **An eSIM (embedded SIM) is used instead for mobile data transfer.** GSM data provider is EMA.
	4. BlueTraker VMS transponders,that replace aged products, carry the full autonomy specification.
3. **Pricing (contact your Distributor Sales Manager for current prices):**
	1. BlueTraker VMS device w. SAT and 2G mobile net., 1 yr. warranty:
	2. BlueTraker VMS device w. SAT and 2G mobile net., **3 yr.** warranty:
	3. BlueTraker VMS device w. SAT & 2G/3G/4G, 1 yr. warranty:
	4. BlueTraker VMS device w. SAT & 2G/3G/4G, **3 yr.** warranty:
	5. ConBox 2013/2014:
	6. ConBox 2018 LED / LCD:
	7. MainCableSet 10m:
	8. WirelessGate 1.5:
	9. Octopus 10 v 4:

EMA - BlueTraker Team, 30.01.2021